

Prescription for Medical Supply Chain Health

Collaboration Enables Revolutionary Advances in Fulfillment Program Performance

For over 20 years ALOM has expertly served the healthcare and life sciences industries with end-to-end supply chain production and order fulfillment services delivering tailored medical device and test kit programs, including prescription-only products.

Uncompromising Medical-Grade Quality and Compliance

- ISO 13485 certified | QAS accredited | cGMP compliant
- FDA registered facilities
- NABP accredited drug and OTC medical device distributor
- Rx POC licensed
- SOC 2 certified for network security and data privacy

ALOM has proven experience, technology, and systems in place to protect our healthcare / life sciences customers and their end-users by thoroughly addressing product safety, privacy, and regulatory compliance requirements.

Collaboration Leads to Revolutionary Outcomes

Our collaborative approach brings together key stakeholders to define requirements. This engagement has revolutionized our medical program performance by implementing new methodologies and technology application to maximize efficiency and consumer safety. No two ALOM programs are alike. Each is customized to meet specific priorities.

Customer Case Study: Medical Test Kit Company

Challenge: Rapid onboarding for production and fulfillment program supporting multi-SKU COVID-19 test kit line. Solution required full medical regulatory compliance, traceable distribution and verified delivery.

Solution: Launch and execute FDA compliant full turnkey test kit production and channel fulfillment program supported by two regional ALOM facilities for kit configurations including over the counter and Rx product SKUs. Services provided: medical-grade component sourcing, serialization for inventory control and traceability, production, QA, fulfillment, and reverse logistics.

Benefits: Rapid program onboarding with staffing and production models to rapidly scale and meet peak demand levels reaching 1.5 million units/wk. Same day order fulfillment and 99.9% complete order on-time shipping. Highly scalable agility for fast-changing demand fluctuation. Full transparency regulatory compliance enabled by real-time business intelligence monitored visibility, quality management, and backend stakeholder reporting.

“Our products must meet stringent regulatory requirements, making ALOM’s medical industry expertise invaluable.”

Director Global Supply Chain and Fulfillment



ALOM has produced and distributed nearly 50 million COVID-19 test kits—a large volume prescription-only.

End-to-End Medical Supply Chain Solution Provider

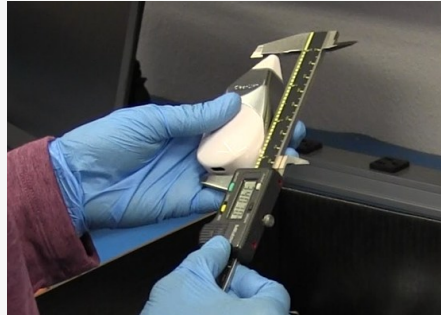
- Demand planning / risk assessment
- Sourcing and procurement
- Inventory management
- Serialization, lot control and traceability
- Clinical trial sample kit production
- cGMP package assembly and kitting
- Convenience/patient monitoring kits
- Medical device flashing
- E-commerce/patient ordering portals
- Fulfillment: B2C, RX POC
- Returns management



Delivering Peace-of-Mind and End-User Brand Loyalty to Healthcare Customers



23andMe – Genetic/medical DNA collection kit inventory, kitting, omni-channel fulfillment



Tivic Health – Bioelectronic medical device production, configuration, QA test, order fulfillment



Color – Medical test kit assembly and distribution

Healthcare Service Advantage

- Proven and trusted ISO 13485 performer with regulatory compliance expertise
- FDA registered, NABP accredited, Rx POC licensed, cGMP and HIPAA compliant
- Real-time, high-visibility material flow traceability
- Secure, temperature-controlled inventory management with lot rotation and serialization
- Ethical, quality-focused, and cost-efficient medical-grade material sourcing and procurement
- WOSB certified business
- ALOM CAGE code: 1VJM1

Corporate Responsibility and Sustainability

ALOM is committed to making a positive difference. We maintain the highest standards of sustainability, recycling and environmental stewardship.

- Supplier oversight to safeguard labor and human rights
- Ethical governance meeting international standards
- Turnkey packaging, print, and production/distribution solutions
- Sustainable sourcing with emphasis on product lifecycle management

3PL+ Product Lifecycle Management Solutions

Fabrication facility uptime and product lifecycle management are critical. Therefore, ALOM services include MRO (Maintenance, Repair, and Operations), spare part distribution, and hazmat storage. We support field service and depot repair programs with secure storage and same day order fulfillment.

- Validated MRO and cleanroom supply fulfillment
- Serialized spare parts storage and delivery
- Hazmat-compliant storage and secure handling
- Seamless B2B and B2C subscription reordering

About ALOM

ALOM is a global supply chain management services and solutions provider, serving as a strategic partner to its Fortune 500 customers by expertly conducting their key business functions.

ALOM manages the physical supply chain from procurement, inventory management, contract assembly, digital media and print, to omni-channel fulfillment and returns. ALOM seamlessly integrates digital and financial streams into the physical supply chain, deploying e-commerce and payment solutions, visibility tools, digital delivery tools, data management, and strong back-end systems.

ALOM is proud to deliver its customers' products and services impeccably and uphold their brand reputations.