



ALOM Facts

- Founded:** 1997 by Hannah Kain
- Ownership:** Privately owned – registered as a woman owned business with WBENC, WOSB, CPUC
- Corporate headquarters:** Silicon Valley, Fremont, California, USA
- Asia Pacific headquarters:** Hong Kong
- EMEA headquarters:** Amsterdam, The Netherlands
- Global locations:** 19
- ISO certifications:** ISO 9001, ISO 13485, TL 9000
- Other certifications:** Privacy Shield, FDA registered, HIPAA compliant, DMSCA CMP 3.0
- Embracing Diversity:** ALOM consistently reaches one of the highest diversity spend quotas possible by practicing workplace and supplier diversity.

About ALOM

ALOM is a global supply chain management services and solutions provider serving as a trusted partner to its Fortune 100 customers in the automotive, technology, healthcare, telecommunications, building materials, and utility/energy sectors. ALOM service offerings include procurement, ecommerce, inventory, assembly, digital media duplication, print management, fulfillment, IT integration and operations. ALOM is proud to deliver its customers' products and services impeccably, enrich the end-user experience, and uphold their brand reputations.



Great WBEs – Making The World a Better Place

Women entrepreneurs and business owners share a strong commitment towards supporting one another, serving their customers, and demonstrating the highest levels of corporate responsibility and environmental stewardship. ALOM would like to acknowledge the WBE and corporate diverse supplier community for its ongoing inspiration, advocacy, and mentorship. **Together we are making the world a better place to live and thrive.**

ALOM | Supply Chain Leadership and Innovation

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The WBE difference

Hannah Kain

ALOM Founder, President and CEO
WBENC certified WBE since 2002

I started ALOM in 1997 with the vision to create an environmentally and socially conscious supply chain partner offering flawless execution, technology leadership, flexibility, and true customer focus.

My personal mission is to build and nurture a high-performance team that takes pride in supporting our customers' goals on a worldwide basis and supporting worthwhile community organizations locally. This philosophy helped

ALOM grow into one of the largest women-owned companies in the U.S.

The ALOM story of hard work, perseverance, and growth is not unique. I certainly did not do it alone and have many people to thank. Many of those people are part of the WBE family and have generously mentored and advised me along the way. That is the WBE difference. It has been my experience through collaboration with women entrepreneurs and business owners around the world that we share a deep commitment towards supporting one another and leading our businesses responsibly.

This commitment to corporate responsibility shines forth in three core areas:



Economic – Running a profitable company that is in a financial position to plan responsibly for growth and treat its employees and suppliers fairly. At ALOM, our overriding goal is to enhance our clients' brands and ensure consumer safety in the marketplace by fully utilizing our quality management and global resources.



Social – Supporting diverse suppliers and actively participating in community social and educational causes. Each year ALOM employees volunteer and support community organizations through mentoring and toy and food drives. ALOM provides in-kind donations of print and services to non-profit educational and vocational organizations and hosts public open house events.



Environmental – Producing and distributing materials with the least impact on the environment and making workplaces safe, healthy, and environmentally friendly for employees. ALOM follows best practices in procurement, recycling, source reduction, and energy use. Our suppliers are evaluated based on their ability to produce safe and environmentally sustainable products.



Lead by example – The WBE way

ALOM is a global supply chain management services and solutions provider serving its Fortune 100 customers in a wide range of industries. Our customers' supply chains extend around the world. To serve them and their end-users ALOM operates from 19 global locations. This provides ALOM with the opportunity to work with customers and suppliers from all parts of the world.

It is a big responsibility to ensure regulatory compliance throughout all

areas of our global operations, but it also is a huge opportunity to demonstrate our values to the world. Our buyers, and by extension, our suppliers procure materials, produce components, and ship freight into and out of many different locations. This is where our high quality standards and corporate responsibility practices set us and our fellow WBEs apart in the marketplace. Our facilities and equipment are well maintained and workplace safety is of paramount importance.

Paying it forward – Diverse supplier program

As a woman-owned business, ALOM understands the value and importance of diverse supplier spending. We further understand the value of extending our customers diversity spend by working with Tier 2 and Tier 3 diverse suppliers to outsource program components. This is where we believe in walking the walk and paying it forward. ALOM has established working relationships with a wide range of diverse suppliers and we continually evaluate new suppliers to add as service needs require.

