

Solution Brief

Energy-Efficient Material Program Support

One-Stop Online Shopping and Delivery for Hundreds of Energy Efficient Products

National Distribution and Volume Pricing

ALOM supports utility-sponsored and private residential energy-efficiency program administrators by supplying top-quality, name-brand, energy-saving measures at highly-competitive price points. With over 20 years of full-service supply chain management experience our support expertise covers the complete spectrum of program management including:

- Material sourcing and procurement
- Verification of product efficiency certification
- Inventory control and warehousing
- Customizable and integrated online order portal
- Material delivery—regional or national
- Subcontractor invoicing
- System integration and reporting
- Recycling of replaced materials
- Returns management



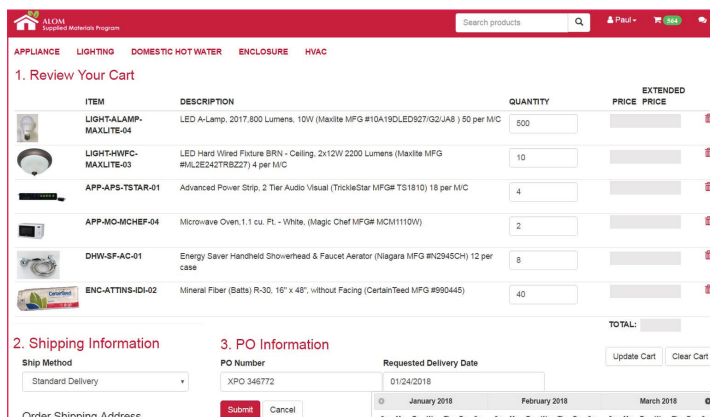
Best-practices in procurement, inventory and order management assure complete order delivery direct to installation contractor.

The Complete Program

Our buyers meticulously research and source products that meet the most stringent energy-efficiency standards in the world. The quantity of materials supplied by ALOM allows us to secure volume purchasing agreements with top manufacturers which we are able to pass along to our clients. For example, we are LED lighting experts. In 2017 we supplied over 700,000 LED light bulbs.



ALOM energy-efficient products meet the highest quality and efficiency certification standards.



The user-friendly ALOM Order Management System (OMS) allows subcontractors to place orders, schedule and track delivery and securely process payments.

Energy-efficient materials are easily ordered using the ALOM online Order Management System. The paperless OMS provides subcontractors with real-time visibility to order delivery status, and program administrators with one-touch access to a wide range of customizable reports. A key advantage to having all materials centrally stocked in ALOM warehouses is that we provide complete order delivery in one load direct to installer.



Extensive Selection of Energy-Efficient Products



LED lighting



Insulation and weatherization



HVAC



Microwave ovens



Water flow fixtures

True Material Advantage

We understand that our level of performance in energy-efficient material procurement and order fulfillment directly impacts the comfort and bottom-line energy bills of our clients' customers. Therefore, there are justified expectations to product quality, ease and speed of order placement, on-time delivery, and of course program administration cost savings.

That is why, in addition to our ISO 9001, ISO 13485, and TL 9000 certifications, ALOM is FDA registered, HIPAA compliant and Privacy Shield certified.

Our processes and advanced systems are designed to:

- Provide all stakeholders with a truly exceptional and productive experience
- Integrate with material manufacturers, suppliers, and distributors to order materials and track shipments
- Ensure adequate volumes of certified energy-efficient product are in stock and available at competitive cost
- Build in flexibility for order updates, delivery scheduling/will call, and material returns
- Compile detailed program operation and financial management reports
- Reduce program administration cost

Integrated, Real-Time Order Visibility

Complex supply chains run efficiently on expertly applied technology. ALOM systems and user tools increase visibility, mitigate risk, and optimize processes. ALOM has the technology, experience, and processes—such as e-commerce fulfillment, payment processing, and carrier integrated shipping systems to process and track orders in real-time and avoid problems that may incur additional expense or delay delivery.

About ALOM

ALOM is a global leader in supply chain management serving as a partner to its Fortune 500 clients by expertly and seamlessly conducting their key business functions. We are the quality leaders and readily exceed industry quality standards. We accomplish this by our obsession with flawless execution and by treating each client's business, and their customer as if it were our own.



ALOM is committed to making a positive impact on the environment. We are dedicated to maintaining the highest standards of sustainability, recycling, and environmental stewardship. ALOM has earned the S&DCE Green Supply Chain Award for each of the past 4 years.



ALOM operates from 18 global locations with service facilities near major world markets and manufacturing centers.

ALOM | Supply Chain Leadership & Innovation

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