

Prescription for Medical Supply Chain Health

Collaboration Enables Revolutionary Advances in Fulfillment Program Performance

For over 20 years ALOM has expertly served the life sciences and medical industries with end-to-end supply chain production and order fulfillment services delivering specialized medical device and test kit programs, including prescription-only products.

Trusted Medical Quality and Process Excellence

- ISO 13485 certified | QAS accredited | cGMP compliant
- FDA registered facilities
- Rx licensed for POC
- SOC 2 certified for network security and data privacy

ALOM has proven experience, technology and systems in place to protect our medical/life sciences customers and their end-users by thoroughly addressing product safety, security, privacy, and regulatory compliance requirements.

Collaboration Leads to Revolutionary Outcomes

Our collaborative approach brings together key stakeholders to define requirements. This engagement has revolutionized our medical program performance by implementing new methodologies and technology application to maximize efficiency and consumer safety. No two ALOM programs are alike. Each is customized to meet specific priorities.

Client Case Study: Lucira Health

Challenge: Rapid onboarding for production and fulfillment program supporting multi-SKU COVID-19 test kit line. Solution required full medical regulatory compliance, traceable distribution and verified delivery.

Solution: Design, ramp and optimize multi-product, FDA compliant full turnkey test kit production and channel fulfillment processes supported by two regional ALOM facilities for multiple kit configurations including over the counter and Rx product SKUs. Services provided: medical-grade component sourcing, serialization for inventory control and traceability, production, QA, fulfillment, and reverse logistics.

Benefits: Rapid program onboarding with staffing and production models to rapidly scale and meet peak demand levels reaching 1.5 million units/wk. Same day order fulfillment and 99.9% complete order on-time shipping. Highly scalable agility for fast-changing demand fluctuation. Full transparency regulatory compliance enabled by real-time business intelligence monitored visibility, quality management, and backend stakeholder reporting.

Feedback: *"Lucira must meet stringent regulatory requirements, making ALOM's medical industry expertise invaluable."*

Neil Savedge, Director of Global Supply Chain and Fulfillment, Lucira Health



ALOM has produced and distributed nearly 50 million COVID-19 test kits—a large volume prescription-only.

End-to-End Medical Supply Chain Solution Provider

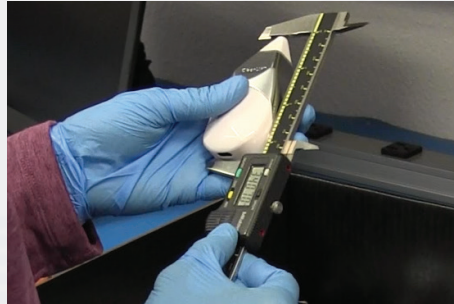
- Sourcing and procurement
- Demand planning / risk assessment
- Inventory management
- Serialization and traceability
- Kitting / production / assembly
- ESD configuration / refurbishment
- Quality assurance
- Print and packaging
- Fulfillment: B2B, B2C, retail
- Returns management



Delivering Peace-of-Mind and End-User Brand Loyalty to Medical Customers



23andMe – Genetic/medical DNA collection kit inventory, kitting, omnichannel fulfillment



Tivic Health – Bioelectronic medical device production, configuration, QA test, order fulfillment



Color – Medical test kit assembly and distribution

Life Sciences and Medical Service Advantages

- Proven and trusted ISO 13485 performer with regulatory compliance expertise
- FDA registered, RX licensed, QAS accredited, cGMP and HIPAA compliant
- UDI compliant traceability and real-time visibility
- Secure, temperature-controlled inventory management with lot rotation and serialization
- Ethical, quality-focused, and cost-efficient medical-grade material sourcing and procurement
- WBENC certified woman-owned business

Corporate Social Responsibility and Sustainability

We care! We care about people, the planet, ethics, and the community. Our values guide our business decisions. We believe in diversity and inclusion. Our commitment has made our team stronger and has allowed us to build a unique, diverse supply base.

ALOM is committed to making a positive difference for the environment, and we are in a unique position to do so. We maintain the highest standards of sustainability, recycling and environmental stewardship. We are proud recipients of the SDCE Green Supply Chain Award for the past 8 years and committed to achieving carbon neutrality across all operations by 2030.

Extending Diverse Supplier Value Worldwide

As a WBENC certified Women-owned Business Enterprise (WBE), ALOM supports the medical and life sciences industry as a Tier 1 supplier. ALOM is also a corporate buyer sourcing materials and services to support its customers' worldwide supply chain programs. The ALOM supplier diversity program achieves a world-class level of diverse supplier representation.

ALOM 2022 Diverse Supplier Spend: 24.6%

About ALOM

ALOM is a global leader in supply chain management serving as a partner to its Fortune 500 customers by expertly conducting their key business functions.

We are quality leaders and readily exceed industry standards. We accomplish this by our obsession with flawless execution and by treating each customer's business, and their end-user as if it were our own.

We are passionate about quality and committed to delivering our customers' products and services perfectly, enriching the end-user experience, and enhancing their brand.

